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**PHD** 

North Korea: Transport and Logistics Scenarios and South Korean Enterprises' Location Decisions

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# NORTH KOREA: TRANSPORT AND LOGISTICS SCENARIOS AND SOUTH KOREAN ENTERPRISES' LOCATION DECISIONS

by

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A thesis submitted to the University of Plymouth in partial fulfillment for the degree of

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School of Management, Plymouth Business School International Shipping and Logistics

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#### **KELVIN PANG KA LIONG**

# NORTH KOREA: TRANSPORT AND LOGISTICS SCENARIOS AND SOUTH KOREAN ENTERPRISES' LOCATION DECISIONS

### **Abstract**

North Korea is one of the world's last remaining communist countries. Insistence on self-sufficiency has resulted in the stagnation of its economy and collapse of its transport distribution system. This research project examines how various scenarios for North Korea and the implications of South Korean enterprises' location decisions affect future transport and logistics developments in North Korea. In the foreseeable future, aside from Chinese companies, South Korean investors will probably be the only companies to invest heavily in the North, driven by political and economic motivations.

The objectives of this study are four-fold. Firstly, it analyses the political and economic factors affecting North Korea. Secondly, it appraises the present conditions of transport and logistics infrastructure in North Korea. Next, in order to ascertain the implications of business organisations' decisions to locate in North Korea, it is imperative to determine the probable scenarios surrounding North Korea due to its unique and reclusive nature. Finally, it identifies the factors that will affect potential investors' location choices.

In order to answer the above research question and objectives, a combination of qualitative and quantitative methods was used. In the absence of reliable data from North Korea, an exploratory study was undertaken with eight experts to gain deeper understanding of the issues surrounding North Korea. The insights gathered, together with the comprehensive literature review led to the development of eight sub-research questions. Next, in-depth qualitative interviews were conducted to help develop scenarios for North Korea. Quantitative surveys were concurrently conducted which engaged SMEs and logistics companies.

The findings of the research uncovered new insights. Experts think that the status quo scenario is most likely to continue in the near future unless one of the wildcard situations, such as the death of Kim Jong-il occurs. Investors are likely to invest \$1-9 million in North Korea, with Nampo and Sinuiju as probable investment locations. Four main factors will influence the location choices of potential South Korean investors including 'legal', 'political economy', 'spatial' and 'infrastructure'. Road transport was found to be the choice of mode for both experts and investors and China and South Korea would be the mostly like export destinations for North Korean-made products.

# **CONTENTS**

1	Introduction	1
1.1 1.2 1.3 1.4	Background The literature on DPRK and Location Choices 1.2.1 DPRK 1.2.2 Factors influencing the location choices of enterprises Nature of this thesis The structure of this thesis	1 3 3 5 6 7
2	Introduction to DPRK's political economy	10
2.1 2.2	•	10 13 14 15 15 16 16
2.4	Economic evolution of DPRK 2.4.1 Initial years: 1948-1956 2.4.2 Transition stage: first five-year plan (1957-1961) 2.4.3 First seven-year plan (1961-1967) 2.4.4. The six-year plan (1971-1976) 2.4.5 The second seven-year plan (1978-1984) 2.4.6 Third seven-year plan (1987-1993) 2.4.7 Economic crisis (1994-2002) 2.4.8 Foreign trade and investment (1971 – present)	20 24 25 26 27 29 30 32 35
	North Korea's economic reforms (2002 – present) 2.5.1 July 2002 reform measures 2.5.2 Special economic zones (SEZs) 2.5.3 Transition and reform strategies	39 39 41 45
2.6	Summary	49
3	Transport, logistics and locating in DPRK	51
3.1 3.2 3.3 3.4	Transport and economic development Transport and logistics development in developing countries Transport in the pre- and post-Soviet era Overview of transport and logistics in DPRK 3.4.1 Railways 3.4.2 Roads 3.4.3 Ports 3.4.4 Airports	51 54 61 64 65 73 78 85

	3.4.5 Telecommunications	86
3.5	Transport and logistics development strategies	87
3.6	Locating in DPRK	93
	3.6.1 Selected theories and models	93
0.7	3.6.2 Factors relevant to international location decisions	95
3.7	Summary	99
4	Scenarios of DPRK	101
4.1	Use of scenario approach in country analysis	101
	4.1.1 Disintegration or reunification scenarios	102
	4.1.2 National and supra-national development scenarios	104
	4.1.3 Peace scenarios	107
	4.1.4 Internal instability scenarios	109
4.0	4.1.5 Economic change scenarios	109
4.2	Use of scenario approach in transport planning 4.2.1 Regional level planning	110 111
	4.2.1 Regional level planning 4.2.2 National level planning	113
	4.2.3 Supra-national level planning	114
	4.2.4 International level planning	116
4.3	Scenarios of DPRK	117
4.4	Summary	127
5	Methodology	129
5.1	Research strategy for this thesis	129
•••	5.1.1 Conceptual framework and research questions	130
	5.1.2 Choice of research methods	134
5.2	Data collection methods	137
	5.2.1 Exploratory study	138
	5.2.1.1 Pre-interview phase	138
	5.2.1.2 Interview phase	140
	5.2.1.3 Analysing exploratory data	141
	5.2.2 Qualitative interviews	144
	5.2.2.1 Preparation phase – creating a sample	144
	5.2.2.2 Designing the questionnaire	145
	5.2.2.3 Distribution of questionnaire	149 151
	5.2.2.4 Response rate 5.2.2.5 Analysing qualitative data	151
	5.2.3 Quantitative survey	153
	5.2.3.1 Preparation phase – creating a sample	154
	5.2.3.2 Designing the questionnaire	156
	5.2.3.3 Distribution of questionnaire	164
	5.2.3.4 Response rate	166
	Analysing quantitative data	167
5.3	Ethical considerations	168
5.4	Summary	

6	The results and discussion of the exploratory study	172
6.1	Politics	172
	6.1.1 Analysis	174
6.2	Economics	175
	6.2.1 Analysis	177
6.3	Infrastructure	179
	6.3.1 Analysis	181
6.4	Managerial	183
	6.4.1 Analysis	184
6.5	Spatial	184
	6.5.1 Analysis	185
6.6	Social	186
	6.6.1 Analysis	186
6.7	Legal and organisational	186
6.8	Summary	187
7	The results of the qualitative research	188
7.1	Politics	188
7.2	Economics	193
7.3	Infrastructure	196
7.4	Managerial	197
7.5	Spatial	198
7.6	Summary	199
8	The results of the quantitative research	200
8.1	Characteristics of respondents	200
8.2	Further findings	209
8.3	Factors influencing location decisions in DPRK	212
	8.3.1 Analysis of the descriptive statistics	212
	8.3.2 Scale reliability	213
	8.3.3 Further findings	215
	8.3.3.1 RQ7 – Relative importance of location factors	215
	8.3.3.2 SMEs and logistics companies	216
	8.3.3.3 Small and large companies	217
	8.3.3.4 SMEs size of investment	219
	8.3.3.5 Logistics companies	220
8.4	Principal component analysis	220
	8.4.1 Assessment of the suitability of data for principal component analysis	222
	8.4.2 Extraction of factors	223
	8.4.3 Rotation and interpretation of factors	225
8.5	Summary	228

9	Analysis and discussion of findings	229
9.1	Analysis of qualitative findings	229
9.2	Analysis of quantitative findings	232
9.3	RQ1 – Impacts of DPRK scenarios on transport and logistics developments in DPRK	234
	9.3.1 Status quo	235
	9.3.2 Collapse	236
	9.3.3 Peaceful reunification	239
	9.3.4 Summary	241
9.4	RQ2 – Future SEZ locations in DPRK	242
9.5	RQ3 – Transport infrastructure priorities in DPRK	244
9.6	RQ4 – Managerial skills for DPRK managers	245
9.7	RQ5 – Main markers for DPRK-made products	246
9.8	RQ6 – Industries which DPRK can focus in	247
9.9	RQ7 – Factors which influence location choices of ROK SMEs and logistics companies	248
9.10	RQ8 – Types of logistics services/concepts to be introduced in DPRK	251
9.11	Summary of findings	251
10	Conclusions	255
10.1	Evaluation of research objectives and main research question	255
10.2	Theoretical implications	257
10.3	Policy implications for governments and companies	259
10.4	Limitations of this study	260
10.5	Implications for further research	262
10.6	Summary	263
	Appendices	265
	References	341

# **APPENDICES**

Appendix I	Summary of factors influencing location choices	266
Appendix II	Overview of scenario approach	269
Appendix III	Research methods for business researchers	285
Appendix IV	Example of covering letter for qualitative survey	300
Appendix V	Qualitative questionnaire for DPRK experts	301
Appendix VI	Scope of ROK SMEs	304
Appendix VII	ROK SMEs quantitative survey	305
Appendix VIII	ROK logistics companies quantitative survey	311
Appendix IX	Size of SMEs' investment in DPRK	316
Appendix X	Size of investment of industries in potential locations	317
Appendix XI	Export destinations	318
Appendix XII	Types of logistics services provided in industries	325
Appendix XIII	Scope of logistics companies' operations in DPRK	326
Appendix XIV	Descriptive statistics relating to the continuous variables	328
Appendix XV	Extraction and rotation of factors	338

# **ILLUSTRATIONS**

Figure 2.1	Geopolitical map of Northeast Asia	12
Figure 2.2	Map of DPRK showing main roads and railways	13
Figure 2.3	DPRK's foreign trade with Japan, China and the USSR	36
	1971-1991	
Figure 2.4	DPRK's exports and imports 1990-2008	37
Figure 2.5	DPRK's trade with major trading partners 2000-2008	38
Figure 3.1	Logistics evolution to supply chain management	57
Figure 3.2	Potential contribution of transport to economic growth in	60
	East Asia	
Figure 3.3	The DPRK transport system	66
Figure 3.4	Arterial railways in DPRK	68
Figure 3.5	Arterial roads in DPRK	75
Figure 3.6	Disconnected land transport routes between ROK and	76
	DPRK	
Figure 3.7	Asian highway routes in DPRK	78
Figure 3.8	Location of major ports in DPRK	79
Figure 3.9	Number of ships' voyages between both Koreas	84
Figure 3.10	Volume of goods transported by ships between both	84
	Koreas	
Figure 3.11	Fiber-optical trunk lines in DPRK	90
Figure 3.12	Distribution flow of imports from China	92
Figure 4.1	Connections between factors, actors and sectors in	107
	'knowledge is king'	
Figure 4.2	Scenario matrix	122
Figure 5.1	Conceptual framework	133
Figure 5.2	Interactive data analysis model	141
Figure 8.1	Potential export markets for DPRK -made products	205
Figure 8.2	Potential investment locations in DPRK	206
Figure 9.1	Triangulation of findings	229

# Figure II.a The history of business scenarios 270 Figure II.b Scenario typology with three categories and six types 282 Figure III.a The research onion 286 Figure III.b Overview of the data collection process 296

# **TABLES**

Table 2.1	Comparison of the Korean economies	22
Table 2.2	DPRK's economic plans	23
Table 2.3	Overview of DPRKs economy (1985 – 2008)	31
Table 2.4	Economic development strategy under Kim Jong-il's	33
	leadership	
Table 2.5	Economic develop strategy of Kim Jong-il era	35
Table 2.6	July 2002 reform measures in DPRK and direction of	39
	economic changes	
Table 2.7	Major changes in DPRK's economic management system	40
	in 2002	
Table 2.8	Comparison between Rajin-Sonbong and Sinuiju Zone	42
Table 2.9	Development strategy of the DPRK economy	48
Table 3.1	Regional differences in logistics attributes	58
Table 3.2	Availability of transport infrastructure	61
Table 3.3	Major arterial railways of DPRK	67
Table 3.4	Inter-Korean railways reconnection plan	69
Table 3.5	Main features of major arterial roads in DPRK	76
Table 3.6	Stock of transport infrastructure in both Koreas	89
Table 3.7	Projected stock of transport infrastructure in DPRK	90
Table 4.1	Summary of scenarios of DPRK	117
Table 5.1	Sample frame for the quantitative survey	155
Table 5.2	Linking research questions to questions in qualitative and	171
	quantitative questionnaires	
Table 8.1	Experience of managers in industry	201
Table 8.2	Experience of managers in current company	201
Table 8.3	Number of employees in SMEs and logistics companies	201
Table 8.4	Total annual revenue of SMEs and logistics companies	202
Table 8.5	Types of SMEs' industries	203
Table 8.6	Type of industries to be invested in DPRK	204
Table 8.7	Size of potential investment in DPRK	204

Table 8.8	Mode of transport when exporting out of DPRK	205
Table 8.9	Organisations' experience in logistics industry	206
Table 8.10	Type of logistics services provided	207
Table 8.11	Types of industries served	207
Table 8.12	Logistics operations in DPRK	208
Table 8.13	Locations served in DPRK	208
Table 8.14	Total volume transported annually	208
Table 8.15	Mode of transport when transporting goods out of DPRK	210
Table 8.16	Relative importance of location factors	216
Table 8.17	Assessment of factorability of data	223
Table 8.18	Comparison of eigenvalues from PCA and parallel analysis	225
Table 8.19	Total variance explained	226
Table 10.1	Main research objectives and how they were addressed by	256
	this study	
appended		
Table II.a	Advantages of using scenarios	274
Table II.b	The scenario typology	281
Table II.c	Contribution of techniques in scenario development	283
Table III.a	Notations and designs for mixed methods research	294

#### **ABBREVIATIONS**

ADB Asian Development Bank

BOK Bank of Korea

CAQDAS Computer Aided Qualitative Data Analysis Software

CIA Central Intelligence Agency

CIQ Customs, Immigration and Quarantine

COMECON The Council for Mutual Economic Assistance

DMZ Demilitarised Zone

DPRK Democratic People's Republic of Korea

EU The European Union
FDI Foreign Direct Investment
FEZ Free Economic Zone
FSU Former Soviet Union
FTZs Free Trade Zones

GBN Global Business Network
GNI Gross National Income
GNP Gross National Product

IFIs International Financial Institutions
IMF International Monetary Fund

KWP Korean Workers Party
MNCs Multinational Corporations
MNEs Multinational Enterprises

OLI Ownership-Location-Internalisation

PSA Port of Singapore Authority

ROK Republic of Korea

SAZ Sinuiju Administrative Zone
SEZ Special Economic Zones
SMEs Small and Medium Enterprises
SRI Stanford Research Institute
TCR Trans-China Railways

TCR Trans-China Railways
TEU Twenty-Equivalent Units
TKR Trans-Korean Railways

TREDA Tumen River Economic Development Area

TRT Three Revolution Team Movement

TSR Trans-Siberian Railways UK The United Kingdom

UN United Nations

UNDP United Nations Development Programme

UNESCAP United Nations Economic and Social Commission for Asia

and the Pacific

USA United States of America

WB World Bank WWII World War II

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At no time during the registration for the degree of Doctor of Philosophy has the author been registered for any other University award without prior agreement of the Graduate Committee.

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